



## Ann's Fabulous Finds Consignment Agreement

Ann's Fabulous Finds is happy to accept designer label accessories to be sold on a consignment basis. For those unfamiliar with the term consignment, we will sell your items in return for a percentage of the sale after the sale is complete. The following are our guidelines to ensure a pleasant experience for all of us:

### What we expect of your items:

1. Be an authentic designer name label
2. Be new or gently used
3. Be in very good to mint condition
4. Have a resale value of at least \$300

### What you can expect of us:

1. Authenticate, photograph, describe, list, and make your items available to sell
2. Assume responsibility for answering questions, packing, and shipping items to customers.
3. Attempt to obtain the highest possible selling price for your items, to benefit us both.
4. Take reasonable care of your items while in our possession, including adequate insurance against damage and loss.
5. If for any reason, we can't adequately authenticate your item, so as to be able to guarantee it, we will return it to you.

Shoppers know to come to us for the best and will continually return to see what is new. As a result, we have set high standards to ensure they view the quality designer items they crave. Ann's Fabulous Finds reserves the right to refuse listing an item on our website if it does not match these standards. We will review refused items for other selling options and notify you of the direction we recommend for a greater opportunity in selling. If we do not find a suitable sales route, we will ship your item back to you at no charge.

Ann's Fabulous Finds pays consignors twice a month on qualified items, usually on the 10<sup>th</sup> and 25<sup>th</sup>. To be qualified, ten days has to have elapsed since the item was shipped, allowing three days for shipping and seven days for a return.

### Partnership:

In our attempt to obtain the highest possible selling price for you, Ann's Fabulous Finds has sole control over price, based on designer, style, condition, and experience, although given the nature of style, you should understand that items may not sell at the agreed upon price.

If you are interested, we can work with you to determine starting prices. With the slim possibility that we can't agree on a price, you may choose to have us return the items to you without listing them (at no charge to you), or price your items at your price, which will presumably be higher. The mark-down schedule will apply, but if those items still haven't sold within the 90 day consignment period, a \$50.00 per item fee will apply to partially cover our production, shipping, and handling costs. Before the return of any such items to you, that fee must be paid.

You may wonder why we don't buy things from you outright. Rather than mix our interests, we feel a clear, mutually beneficial relationship with you is best for everyone.

### Consignor Compensation

#### *Designer Handbags, Jewelry, and Clothing:*

To figure out your cut in the sale, first you need to know the final selling price. We use a sliding scale that benefits you as the value of each item goes up and at the end of this document are examples of this in our **Consignor Compensation Table** at the end of this contract.

For items selling for **less than \$1000.00** you will receive 60% of the sale price.

For items selling for **\$1000.00 or more**, your percentage goes up, as ours goes down. You will receive payment using this scale:

- 60% on the portion of the sale price up to \$500.00
- 75% on the portion of the sale price between \$500.00 and \$2500.00
- 90% on the portion of the sale price above \$3000.00

**Shoes and Sunglasses:**

You will receive 50% of the sale price for the sale of your designer shoes and sunglasses. All shoes must be in new condition.

Due to their higher demand, for Christian Louboutin shoes you will receive 60% of their sale price.

**Consignment Terms:**

Each item is posted for a minimum of 90 days. If you wish to end this consignment agreement before the 90 day term, there will be a fee of \$50.00 to partially cover our production, shipping, and handling costs. The mark-down schedule will apply like this:

- For the first 30-45 days, the item will be listed at price determined through our research
- After 30-45 days, the item will be discounted by 0-20% depending on market conditions
- After 90 days, we may consider a deeper discount to help the item sell
- Let us know if you wish an additional discount

There is no fee to return an item that has been with us for more than 90 days. We will also pay the return shipping fees on these items. International consignors are responsible for all customs fees the return of their items may incur. Please note that we cannot under declare an item's value on customs forms.

**International Consignment**

Any customs fees, import taxes, or handling fees we incur from international consignment will be subtracted from the consignor's proceeds of the sale or, in the cases of a return, will be charged to the consignor before shipping occurs.

**And finally:**

By signing this agreement you are agreeing to all of the terms above and testifying that you are the lawful owner of all the merchandise you are consigning with us. You also understand that the entirety of your agreement with Ann's Fabulous Finds is contained here and may not be amended without our written consent.

Please completely fill in this form and include it in your first consignment and it will be good for 12 months from the date below. We will keep it on file for any future consignments from you.

**Consignor's Name (printed):** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State** \_\_\_\_\_ **Zip** \_\_\_\_\_

**Telephone:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Special Instructions/Notes:**

**Please fill out the consignment agreement, add it to the box, and ship your consignments to:**

Ann's Fabulous Finds  
30150 Telegraph Rd Suite 114  
Bingham Farms, MI 48025

**If you have any questions, please contact us at:**

email: [ann@annsfabulousfinds.com](mailto:ann@annsfabulousfinds.com)  
phone: 248.251.0025

**I. Consignor Compensation Table -  
Handbags, Jewelry and Clothing:**

<i>Final Selling Price</i>	<i>Your Cut</i>
\$250.00	\$150.00
\$500.00	\$300.00
\$750.00	\$450.00
\$1,000.00	\$675.00
\$1,500.00	\$1,050.00
\$2,000.00	\$1,425.00
\$2,500.00	\$1,800.00
\$3,000.00	\$2,175.00
\$3,500.00	\$2,625.00
\$4,000.00	\$3,075.00
\$4,500.00	\$3,525.00
\$5,000.00	\$3,975.00
\$5,500.00	\$4,425.00
\$6,000.00	\$4,875.00
\$6,500.00	\$5,325.00
\$7,000.00	\$5,775.00
\$7,500.00	\$6,225.00
\$8,000.00	\$6,675.00
\$8,500.00	\$7,125.00
\$9,000.00	\$7,575.00
\$9,500.00	\$8,025.00
\$10,000.00	\$8,475.00
\$11,000.00	\$9,375.00
\$12,000.00	\$10,275.00
\$13,000.00	\$11,175.00
\$14,000.00	\$12,075.00

**II. Consignor Compensation Table -  
Shoes and Sunglasses:**

<i>Final Selling Price</i>	<i>Your Cut</i>
\$250.00	\$125.00
\$500.00	\$250.00
\$750.00	\$375.00
\$1,000.00	\$500.00
\$1,500.00	\$750.00
\$2,000.00	\$1,000.00
\$2,500.00	\$1,250.00

## Seller's Choice:

Please use the form below to indicate how we initially list your items.

- Select **“All Layaway Options”** to have your item be available for both 30 & 60 day layaway
- Select **“30 Day Layaway Only”** to have your item posted with only the 30 day layaway option available
- Select **“No Layaway”** to have your items posted with no layaway options available

Regardless of your choices below, all items will be available for an outright purchase from the moment they post. Also **all items will revert to having all layaway options available if not sold after 15 days.**

All Layaway Options | 30 Day Layaway Only\* | No Layaway\*

\* Please note: if an item does not sell after 15 days, all layaway options will become available.

Post all consignments not listed below with:

List all other consignments individually below:

All Layaway Options | 30 Day Layaway Only\* | No Layaway\*

\* Please note: if an item does not sell after 15 days, all layaway options will become available.